



COMPASS

Heights Market Insights

JULY 2022

-16%

DECREASE IN SALES
COMPARED TO
JULY 2021

-14.3%

DECREASE IN
AVERAGE DOM
COMPARED TO
JULY 2021

-8.8%

DECREASE IN
AVERAGE PRICE
COMPARED TO
JULY 2021

-18.3%

DECREASE IN
MEDIAN PRICE
COMPARED TO
JULY 2021

		JUL 2022	JUL 2021	%Δ
Overall	AVERAGE DOM	30	35	-14%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$563,770	\$618,095	-8.8%
	# OF SALES	31	37	-16.2%
	# OF CONTRACTS	21	25	-16.0%
	NEW LISTINGS	72	50	44%
Houses	AVERAGE DOM	37	51	-27%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$711,000	\$521,250	36%
	# OF SALES	6	4	50.0%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	7	4	75%
Condo/Co-op/TH	AVERAGE DOM	29	33	-12%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$542,737	\$629,833	-14%
	# OF SALES	25	33	-24.2%
	# OF CONTRACTS	17	23	-26%
	NEW LISTINGS	65	46	41%

* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.

Source(s): HudsonMLS, Jul. 2021 - Jul. 2022